RFQ review summary

DEMO-1042 / Example Industrial Supply (fictional)

A prepared handoff for the sales rep. Eight requested items are preserved; two require customer clarification before they can be fully specified.

8	6	2
Requested items	Fields captured	Need clarification

Resolve these two items

07 / Pack quantity conflict

DEMO-NUT-009: preserve **12 boxes**. Source L12-L13 mentions both 100 and 50 pieces per box. Confirm the intended pack size. **No total-piece quantity has been calculated.**

08 / Material not supplied

DEMO-WAS-061: preserve **75 each**. Source L14 provides no material or finish. Ask the customer to specify them. **The material field stays blank.**

Your next step

1. Confirm the pack size for item 07 and material/finish for item 08.
2. Review all eight items against the original request on page 3.
3. Use the workbook or CSV in the agreed quoting workflow. Your team retains product selection, pricing, availability and final quote approval.

Counts describe this curated fictional sample. “Fields captured” means the displayed requested fields are present; it is not product validation or approval to quote. No customer performance or time saving is claimed.

Prepared line items

DEMO-1042 / Example Industrial Supply (fictional)

Requested quote date: **October 9, 2026** (source L4). Original quantities and units are retained. All items remain subject to sales-rep review.

# / Part	Requested description	Qty / unit	Material as stated	Source / status
01 DEMO-SCR-042	M4 x 12 machine screw	200 each	zinc plated steel	L6 Fields captured
02 DEMO-WAS-018	M4 flat washer	400 each	stainless steel 18-8	L7 Fields captured
03 DEMO-NUT-021	M4 hex nut	150 each	stainless steel 18-8	L8 Fields captured
04 DEMO-SCR-057	M5 x 20 socket head cap screw	80 each	alloy steel	L9 Fields captured
05 DEMO-WAS-033	M6 flat washer	50 each	zinc plated steel	L10 Fields captured
06 DEMO-NUT-034	M8 hex nut	250 each	zinc plated steel	L11 Fields captured
07 DEMO-NUT-009	M6 hex nuts	12 boxes	zinc plated steel	L12-L13 Clarify
08 DEMO-WAS-061	M10 flat washers	75 each	Not supplied	L14 Clarify

07: Pack size unresolved. Keep the order in boxes until confirmed.
08: Material/finish missing. Do not copy a specification from another line.

The clean CSV contains no decorative rows. Import identifiers as text and review field mapping before use. No pricing, substitutions or ERP writes are included.

Original request & source map

DEMO-1042 / Example Industrial Supply (fictional)

The following request is invented for this demonstration. Line numbers are editorial references; the request wording is preserved in the source text download.

L01 FICTIONAL CUSTOMER REQUEST - DEMO-1042

L02 From: Purchasing, Example Industrial Supply (fictional)

L03 Subject: Shop-stock fasteners / quote request

L04 Please send your quote by October 9, 2026. No substitutions, please.

L05 Here is the list from our stockroom:

L06 200 ea DEMO-SCR-042: M4 x 12 machine screw, zinc plated steel.

L07 DEMO-WAS-018 - M4 flat washer / stainless steel 18-8 / 400 each.

L08 Need 150 each of DEMO-NUT-021, M4 hex nut, stainless steel 18-8.

L09 DEMO-SCR-057, M5 x 20 socket head cap screw, alloy steel: 80 each.

L10 50 ea - DEMO-WAS-033 - M6 flat washer - zinc plated steel.

L11 Also: DEMO-NUT-034 M8 hex nut, zinc plated steel, 250 each.

L12 12 boxes DEMO-NUT-009: M6 hex nuts, zinc plated steel.

L13 We used to buy 100 per box; the latest boxes might be 50. Please check.

L14 Last item: 75 each DEMO-WAS-061, M10 flat washers.

L15 Thanks. Please keep the requested items separate on the quote.

Reading the handoff: prepared line items reference these source lines. The requested quote date comes from L4. The workbook includes the full source and a separate, initially blank rep-review workflow.